





Why customers are buying from Jiecang

Quick Response

Once, a foreign client requested us to make the urgent samples based on customized requirements in 10 days. At that time, we are busy for tight production, and this customer is not a big customer, only occasionally bought some samples. However, the customer made repeated urgent requests for this. He told us that it is from his big customer. If we can get his approval, it will be able to get bulk orders. For this reason, jiecang's salesman and other departments searched qualified suppliers to make new mold and sample. Finally, we catch the deadline to send the samples on time. But after a long time,

there is no news for this big order. A few months later, one day, suddenly the customer came to the jiecang, with fully appreciative for our help, and said that after long-period testing, our product's quality are excellent than other manufacturers'. It totally meets the customer's requirements. So the order has been confirmed and comes with periodical quantity every month. At the same time, he will order other main products from us. Therefore, no matter how scale of customers, we should treat same and provide enthusiastic service. Because small clients will grow up to a big customer, bring continuous orders.

02

Patient

One of our customers, who ordered three columns system, met some problem when they try to install it into Hospital bed. The bed couldn't follow the instruction as indicted, so they thought and complained there was malfunction with our system. We talked with customer promptly and assist our customer to find the reason. However, because of familiar with our products and the customer can not solve the problem and keeps on complaining. The next day, our engineer visited to his factory to solve the problem on spot. After checking, it is only caused by not plugged properly when installation. At the sight of its work normally, our customer feel satisfied and provided some suggestion about assembly instruction. Although only a minor problem, and not because of the quality of our products, after this matter, we win the recognition by our professional and patience. Furthermore, we since we established a better relationship with sincere advise, the order gradually increase more and more.

Professional

A very professional American customer, who is harsh with the quality, find us through the exhibition. He requests the sample order. But we can't meet his demands for the first sample. The customer feels disappointed and expressed the mind of no longer cooperation. Our salesman never gives up for frustration. They keeps on communicate with customers by skype in the middle of the night, and inform the customer that we change suppliers and the optimal design, to meet the high demand of customers. Gradually, customer approved our improvements, and after the third sample presentation. Finally, we pass the strict testing and get bulk orders.



OVERVIEW



Jiecang is the leading Chinese manufacturer of Linear Actuators with the priority of quality and innovation. Since the founding of our company in 2000, JIECANG have gained a reputation for the linear actuator systems in the sectors of Medical, Office, Furniture and other industry markets.

In 2000, JIECANG supplied the linear actuator systems for hospital beds.

In 2005, JIECANG developed the lifting systems for office tables and actuator systems for furniture market. In 2008, JIECANG launched the first actuator for industry market.

Now, most of the JIECANG actuators are approved as the safety and good quality products all of the worlds.

CE COMPLIANT



Jiecang control virtually all production process in house, from injection moulding, machining and soldering, through to final assembly. Each product is tested 100% before shipment.





CONTENT



05

4-MOTOR MEDICAL BED WITH SCALE FUNCTION



06





Actuator JC35DF

- Max. Load: 6000N
- EN60601-1 Edition 3rd certificate and IP66
- Option: Hall sensor, Only push no pull, Reed switch, Relay free



• Control box JCB35E

- Channels: 6 actuators and 2 hand controls
- EN60601-1 Edition 3rd certificate and IP54



Scale sensors assembly

- 4 sensors located on 4 corners of the bed
- Standard output to JIECANG scale system



Hand control JCHL35

- 10 buttons and IP66
- Background light



Footboard JCP35J01

- With LEDs display for scale system
- With optional panel for actuator system



HOMECARE BED WITH DUAL MOTOR SYSTEM







Dual motor JC35S

- Load capacity up to 6000N × 2
- SMPS built-in or separate, less than 0.5W
- 2x9v battery for emergency release
- CE and EN60601-1 Edition 3rd certificate



Actuator: JC35DF

- Max. Load: 6000N
- EN60601-1 Edition 3rd and IP66
- Option: Hall sensor, Only push no pull



• Hand control JCHL35

- 10 buttons and IP66
- Background light



• Hand control JCHE35

- 12 buttons and IP54
- With lock/unlock function option



Night Light JCP35E-LED

- LED night light
- Light yellow color



SMPS JCP35PA

- Standby consumption less than 0.5W
- Max 100W output



3-COLUMN BED WITH SCALE FUNCTION



// 10





- Max. Load: 2000N
- Stroke: 400mm
- EN60601-1 certificate and IP54



Actuator JC35DF

- Max. Load: 6000N
- EN60601-1 Edition 3rd certificate and IP66
- Option: Hall sensor, Only push no pull



Control box JCB35E

- Channels: 6 actuators and 2 hand controls
- EN60601-1 Edition 3rd certificate and IP54



• Nurse control JCHN35E

- Max.23 buttons
- Lock/unlock the patient operation
- Customered panel design option

Scale sensors assembly



• Siderail JCP35H03

- Max. 11 buttons
- Customized panel design option



• Foot switch JCFS35

- Max. 4 buttons
- IP66

Footboard with scale system display







PATIENT LIFT SYSTEM

// 12



Actuator JC35K1

- Max. Load: 8000N
- Manual function in emergency



Control box JCB35K

- Channels: 2 actuators and 1 hand control
- 24V/2.9Ah battery box connects directly
- Emergency button to stop the actuator movement



• Hand control JCHL35

- 10 buttons and IP66
- Background light



OPERATION TABLE SYSTEM









• Column JC35EG-3 (round) and JC35EM-3 (square)

- Max. Load: 2000N
- Stroke: 400mm
- EN60601-1 certificate and IP54



Actuator JC35DF

- Max. Load: 6000N
- En60601-1 Edition 3rd certificate and IP66
- Option: Hall sensor, Only push no pull



Control box JCB35E

- Channels: 6 actuators and 2 hand controls
- EN60601-1 Edition 3rd certificate and IP54



• Actuator JC35L

- Max. Load: 4000N
- Option: Hall sensor



- Hand control JCHE35
- 12 buttons and IP54
- With lock/unlock function



MORE PARTS

• HAND CONTROLS



JCHX35 • 1-2 drivers

• With hook (option)



JCHC35A

- 1-2 drivers (6 buttons)
- With hook (option)



JCHK35

- 1-2 drives
- Relay free version (option)
- With hook (option)



JCHN35A2

- 1-6 drivers
- With hook (option)
- IP66

• REMOTES



JCHR35E

- 1-3 drives
- RF remote



JCHR35-IR • 1-2 drives

• IR remote





• POWER SUPPLIES



SMPS JCP35PA-40

- Standby comsumption less than 0.5W
- 100-240 VAC input (50-60Hz)
- Constant voltage output 29VDC/1.5A
- Wall-plug power supply
- Overload protection



SMPS JCP35PA-50B

- Standby comsumption less than 0.5W
- 100-240 VAC input (50-60Hz)
- Constant voltage output 29VDC/3A
- 2×9V batteries for emergency
- Overload protection



Lithium Battery box JCP35B-18

- Constant voltage output 29VDC/3A
- Built-in charger
 - Overload protection

NURSE CONTROL



JCHN35E

- Hook design
- Max 23 buttons
- Lock/Unlock the patient opreation



JCHN35F

- Embedded design
- Max 23 buttons
- Lock/Unlock the patient opreation



Control box JCR35-2

- Drivers: 1-2
- Hand control: 1
- External DC power supply



JCB35-04

- 1-4 drives
- IR remote





Sales Network

The BIBUS sales network is the link between our manufacturing plants and the customers. Jiecang co-operates with experienced product managers from BIBUS on their local markets. Many years of trading partnerships are based on continuity and trust. In this way we achieve the best possible conditions for our customers. The BIBUS core competences are Engineering, Logistics and Service. Over 70 years of experience in the areas of mechatronics, pneumatics, hydraulics, and environmental technology have made BIBUS to one of the leading product and solution provider in Europe.



BIBUS locations

Switzerland Headquarter

BIBUS AG

Allmendstrasse 26 8320 Fehraltorf Switzerland Tel. +41 44 877 50 11 E-mail: info.bag@bibus.ch www.bibus.ch

Austria

BIBUS Austria GmbH

Eduard Klinger-Strasse 12 AT-3423 St. Andrä-Wördern Tel. +43 2242 33 388 E-mail: info@bibus.at www.bibus.at



BIBUS (BY) COOO

8th Per. Ilyicha 13a, office 2.1 BY-246013 Gomel Tel. +375 232 39 09 10 E-mail: info@bibus.by www.bibus.by

Bulgaria

BIBUS Bulgaria Ltd. 2 Blvd. Prof. Tzvetan Lazarov, Floor 2 1574 SOFIA Tel. +359 2 971 98 08 E-mail: info@bibus.bg www.bibus.bg

📰 Croatia

BIBUS Zagreb d.o.o. Anina 91 HR-10000 Zagreb Tel. +385 1 381 80 04 E-mail: bibus@bibus.hr www.bibus.hr

Czech Republic

BIBUS s.r.o. Videnska 125 CZ-639 27 Brno Tel. +420 5 47 125 300 E-mail: bibus@bibus.cz www.bibus.cz

Denmark

A/S H. SINDBY & Co Edisonvej 11 DK-7100 Vejle Tel. +45 75 88 21 22 E-mail: sindby@sindby.dk www.sindby.dk

France BIBUS France S.A.S.

ZI du Chapotin 233, rue des Frères Voisin FR-69970 Chaponnay Tel. +33 4 7896 80 00 E-mail: contact@bibusfrance.fr www.bibusfrance.fr

Germany

BIBUS GmbH

Lise-Meitner-Ring 13 DE-89231 Neu-Ulm Tel. +49 731 20 76 90 E-mail: info@bibus.de www.bibus.de

Great Britain

BIBUS (UK) Ltd

20 Soho Mills GB-Wooburn Green HP10 0PF Tel. +44 1628 533 300 E-mail: info@bibus.co.uk www.bibus.co.uk

Hungary

BIBUS Kft Ujhegyi ut 2 HU-1103 Budapest Tel. +36 1 265 27 33 E-mail: info@bibus.hu www.bibus.hu

🕘 India

BIBUS Horizon Ltd Yelahanka New Town IN-Bangalore - 560 106 Tel. +91 80 4204 35 02 E-mail: info@bibus.in www.bibus.in

ltaly

BIBUS Italia Srl Via dell'Industria 24 - 26 IT-40050 Argelato (BO) Tel. +39 333 694 44 80 E-mail: info@bibus.it www.bibus.it

Poland

BIBUS MENOS Sp. z o.o. ul. Spadochroniarzy 18 PL-80-298 Gdansk Tel. +48 58 660 95 70 E-mail: info@bibusmenos.pl www.bibusmenos.pl

Ø Portugal

BIBUS Portugal, Lda

Centro Empresarial AAA Rua Ponte da Pedra,240-C4PT 4470-108 Gueif es Maia, Porto PORTUGAL Phone: +351 229 065 050 Fax: +351 229 065 053 E-mail: info@bibus.pt www.bibus.pt

Romania

BIBUS SES SRL

Pestalozzi Street 22 RO-300155 Timisoara Tel. +40 256 200 500 E-mail: office@bibus.ro www.bibus.ro

Russia

BIBUS o.o.o. Zemskaya street 94 Saint Petersburg 198205-Russian Federation Tel. +7 812 309 41 51 E-mail: info@bibus.ru www.bibus.ru

🖲 Slovakia

BIBUS SK s.r.o. Trnavska 31 949 01 Nitra Tel. +421 37 777 79 11 E-mail: sale@bibus.sk www.bibus.sk

🏜 Slovenia

INOTEH d.o.o.

K Železnici 7 SI-2345 Bistrica ob Dravi Tel. +386 2 665 11 31 E-mail: info@inoteh.si www.inoteh.si



BIBUS SPAIN, S.L. Poligono Industrial Porto do Molle

Rua do Arroncal Vial C-Nave 4A 36350 Nigran Tel. +34 986 24 72 86 E-mail: info@bibus.es www.bibus.es

Thailand

BIBUS THAILAND Company Ltd 68/4-5 Moo 4 Tiwanont Road Banmai, Muang District TH-12000 Patumthanee Tel. +66 2 963 91 22

C Turkey

BIBUS Otomasyon San. ve Tic. Ltd. Sti. Hadi Nasir Hani No. 49 Kat: 2

TR-34425 KARAKÖY / ISTANBUL Tel. +90 212 293 82 00 E-mail: info@bibus.com.tr www.bibus.com.tr

Ukraina

BIBUS Ukraine TOV 1B,Kyivska Street Tarasivka, Kyiv-Svyatoshyn District 08162-UKRAINA Tel. +380 44 545 44 04 E-mail: info@bibus.com.ua www.bibus.com.ua

★ Vietnam

BIBUS Vietnam Co Ltd. 80 NGUYEN Tât Thanh Street, District 4 Ho Chi Minh City Tel. +84 4 626 164 11 E-mail: info@bibus.vn www.bibus.vn



Passion for quality, excellence in motion.

ZHEJIANG JIECANG LINEAR MOTION TECHNOLOGY CO., LTD

Addr:Provincial High Tech Park, Xinchang County, Zhejiang Province, China Post code: 312500 Tel: +86-575-86298598 Fax: +86-575-86297960 Web: www.jiecang.com

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